



Multiple Products. Multiple Requirements. One Platform

Building India's largest one stop platform
for the Hospitality Industry's
Procurements and Supplies.



Challenges for HoReCa Industry in procuring supplies:



Unorganized Sector

Uneven distribution of suppliers in the market.



Inadequate market knowledge

Quality, Quantity, and the price never matches.



Procurement Cost

Ordering supplies from different vendors causes increased cost, effort, and time.



Quality Assurance

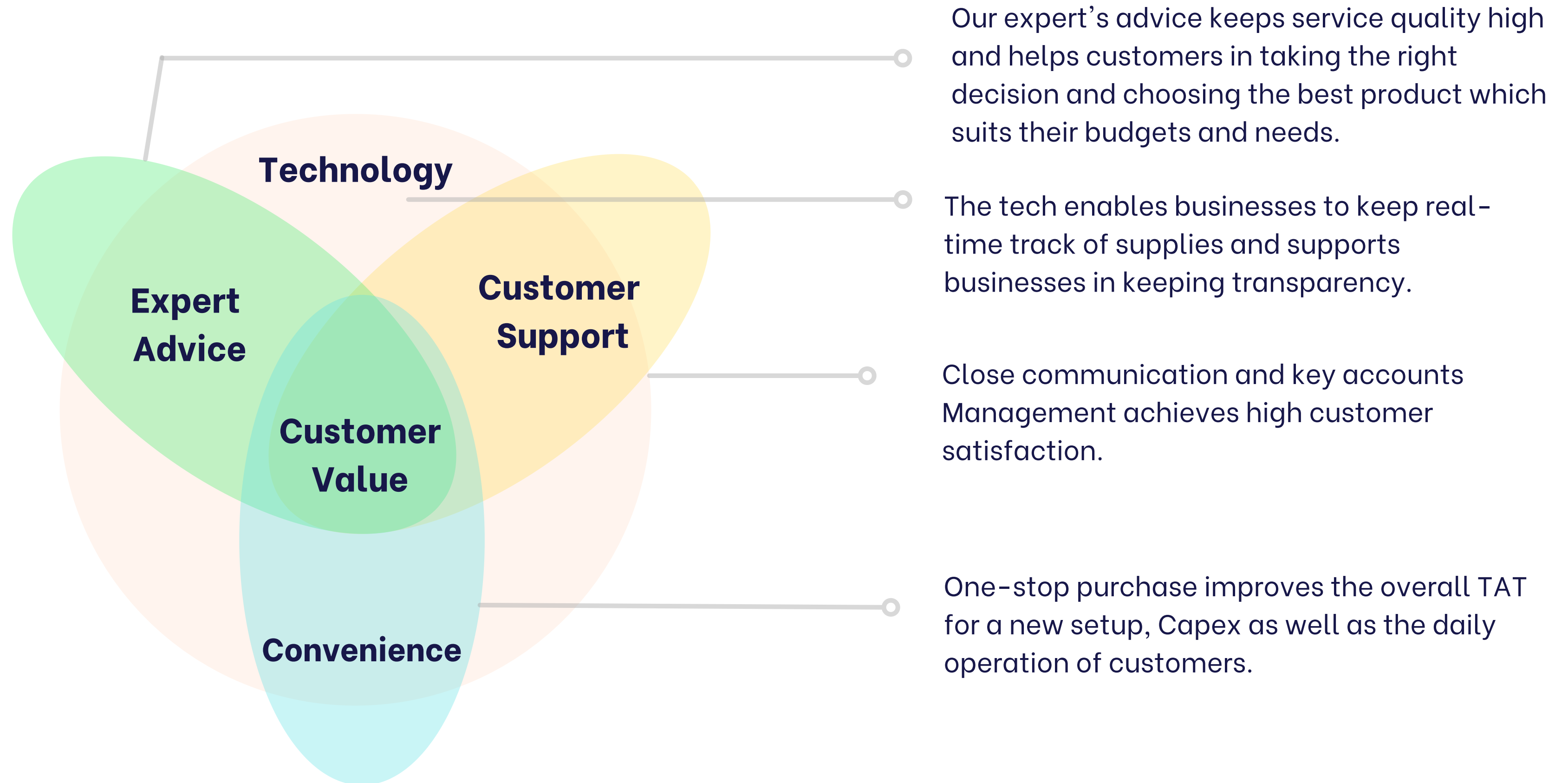
No quality standards and assurance in the market.



Credits and bad debts

Credit access tough for buyers and increases bad debts for suppliers.

HOW WE PROVIDE CUSTOMER VALUE



About Us-

Horeca Stop is a procurement platform that provides a seamless shopping experience to the Hospitality Supply Seekers as a SAAS and an e-commerce site.

Providing End-to-End Solution in:



Vendor
Management



Inventory
Management



Product
Sourcing



Logistic
Management



Distribution
Management

PRODUCT CATEGORIES



Crockery



Kitchen Equipment



Packaging



Glassware



Cutlery



Smallwares



Room Amenities



Uniform

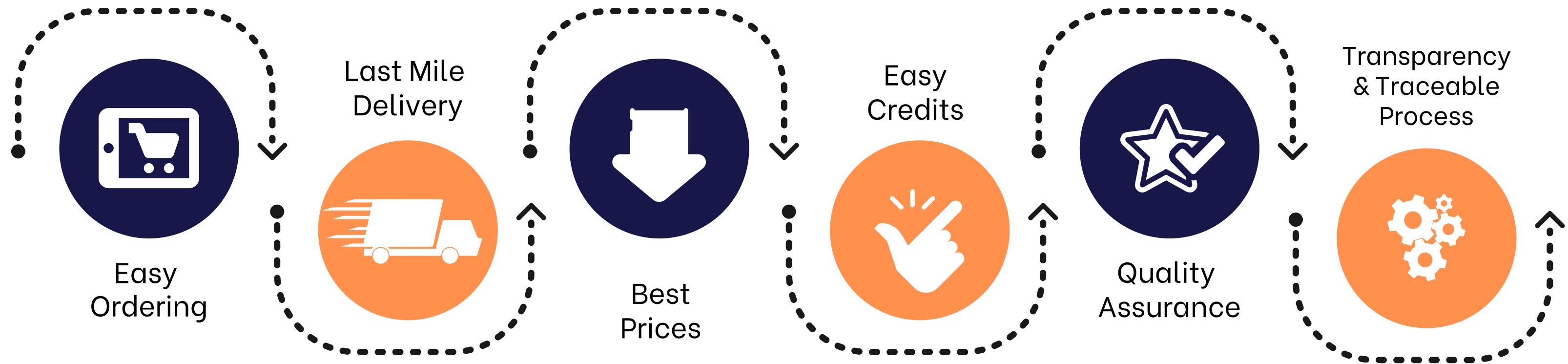


IT and Hardware



Housekeeping

Horeca Stop's strategy of managing end-to-end processes with steadfast aptitude:



Being your extended procurement partner.

HOW IT WORKS



OUR CLIENTS

HERE ARE A FEW CLIENTS FROM OUR LARGE CLIENT WALL



Le MERIDIEN



The Chatpata Affair



The Green Bar
The One Stop Cafe
A unit of "SQUATS UR FITNESS STUDIO"



ninjacart



BRANDS ON OUR PLATFORM



AWARDS & RECOGNITION

- A very senior VC from the US mentioned Horeca Stop for B2B marketplace in India.

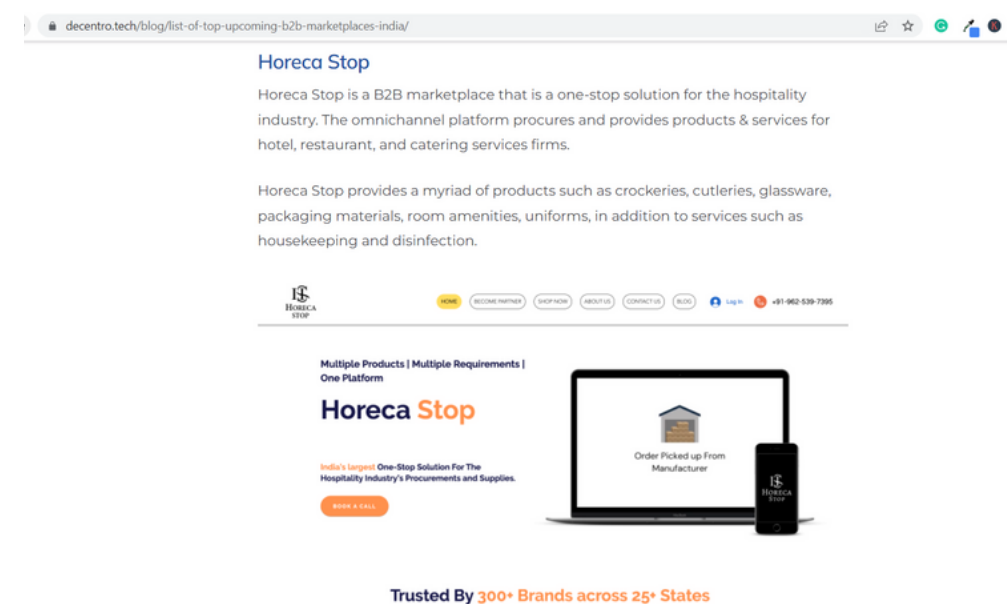


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@NowPurchase @vendorinfra
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@BijnisBijnis

Translate Tweet

- Horeca Stop got Featured in the 20 Top & Upcoming B2B Online Marketplaces In India 2022

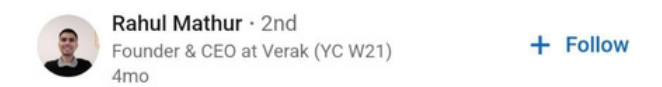
<https://decentro.tech/blog/list-of-top-upcoming-b2b-marketplaces-india/>



- Featured by @startupnews.fyi



- Rahul Mathur (Founder & CEO at Verak) Mentioned Horeca stop as one of top B2B marketplaces



An exciting development in the Indian startup ecosystem is the rise of vertical B2B marketplaces

There are a ton of early stage companies in this space outside of the well known success stories (i.e. OfBusiness, Bizongo, IndiaMart etc):

1. ChemX - chemicals procurement
2. NowPurchase - metals procurement
3. HorecaStop - F&B procurement for hospitality
4. Vendor Infra - plant & machinery procurement
5. Homepecked, Yojak, Infra Market - construction material

These companies go very deep into the procurement challenges of a single offline industry vertical and build valuable SaaS tools for inventory & business management. All this in addition to the usual building a 2 sided marketplace.

India has seen a lot of 'generalist' B2B marketplaces doing 100s of different products - some of these vertical focused B2B marketplaces will break out in 2022!

#startups #India

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35 Comments

OUR LEAN GREEN TEAM



Abhishek Garg

Sales, Marketing & Finance

Serial Entrepreneur
Founder- Estandardz, Awarded Consultant



Sagar Kushwah

Sales & Operations

Founding Member, Ex Entrepreneur



Ajay Tanwar

Operations (Part Time)

Ex- Entrepreneur, Ex- Operations Head
@Crazy Noodles



Adarsh Gupta

Marketing, HR & Admin

Founding Member, Wear multiple
hats of roles



Ram Kumar

Sales & KAM

Ex Hotelier, Handle Key Accounts



Divyank Pandey

Finance & Operations

Manages Financial Ops & Credits



Accelerated
by IA



T-Angels
Program 2021.

Establishing an Integrated National Footprint for HoReCa Industry in **India**



- 25+** States
- 4+** Union Territories
- 500+** Clients
- 10K+** Serviceable pin codes

THANK YOU!

 www.horecastop.com

 info@horecastop.com

 +91 9625397395

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